



DAVID YOUNG

Regional Vice President
Government Markets Group

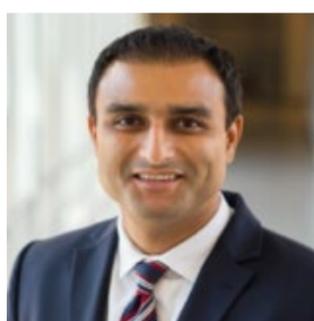
David Young, regional vice president at Level 3 Communications, has more than 30 years of federal government telecommunications experience. Mr. Young currently leads Level 3's Government Markets Group (GMG), which focuses on collaborating with government agencies to develop and implement a variety of network-based solutions — including voice, data, security, video, cloud and a host of managed services. Mr. Young oversees a team of more than 200 professionals within business development, capture management, solutions architecture, sales, sales engineering and program management. Each of these teams supports agencies within the federal government, state government, research and education, as well as commercial entities within the defense industrial base market segments. Prior to this role, Mr. Young represented Level 3 for more than 15 years in a variety of leadership and customer-facing roles supporting the defense and intelligence community, civilian agencies and systems integrators. Mr. Young began his career at AT&T Federal Systems as a federal business representative and culminated as district manager. While at AT&T, Lucent Technologies and Avaya, he held various positions of increasing responsibility in sales engineering, program management, capture management and sales. Mr. Young holds undergraduate degrees in economics and marketing from West Virginia Wesleyan College.

As the senior director of the defense practice within the Government Markets Group (GMG), Mr. Barnett leads a growing practice that provides value through industry-recognized solution sets to the Department of Defense and the defense industrial base globally. Mr. Barnett is an established leader and has held multiple management positions during his 19-year tenure with Level 3. Prior to his current role, Mr. Barnett was the director for the national cable operator practice and the ISP and content channels within the Level 3 Wholesale Markets Group. Mr. Barnett has 28 years of technology experience in the areas of wholesale, large enterprise, content, cable, carrier, service providers, satellite and cloud. Prior to joining Level 3, he gained sales management experience while working for several high-technology development stage organizations — including DIGEX (Verizon) and American Mobile Satellite Corporation. Mr. Barnett began his career in telecommunications with Southwestern Bell Mobile Systems (AT&T). Mr. Barnett holds an undergraduate degree from Radford University and a graduate degree from National-Louis University. A native Virginian, he has lived in the National Capital Area for most of the last 52 years. Mr. Barnett is married and has two children. He enjoys volunteering for non-profit organizations such as the Northern Virginia Therapeutic Riding Center, AFCEA and the U.S. Service Organization.



SCOTT BARNETT

Senior Director –
Department of Defense
Government Markets Group



ZAIN AHMED

Senior Director –
Civilian and Intelligence
Government Markets Group

Zain Ahmed is Level 3's senior director for civilian agencies and programs of significant importance to national security within the U.S. federal government. In this capacity, Mr. Ahmed leads a team of sales professionals delivering innovative network solutions and managed services, voice and data solutions, cybersecurity, and mission support. Previously as client executive for the law enforcement business at Level 3, Mr. Ahmed led an organization responsible for the sales and service of Level 3's LAN Managed Service that generated substantial revenue growth. Mr. Ahmed started an international IT recycling business prior to joining Level 3 Communications, and spent eight years at Verizon in various roles within the Federal Markets division supporting government agencies. Mr. Ahmed holds an M.B.A. from the Sloan School of Management at Massachusetts Institute of Technology and an undergraduate degree in computer engineering from University of Maryland, College Park.

Craig Cupach is the senior director of research and education at Level 3 Communications. In this role, Mr. Cupach has national responsibility for a team of sales professionals delivering network-based solutions to United States doctoral institutions of higher learning and research networks. In his 11-year tenure with Level 3, Mr. Cupach has led a variety of teams serving the local, state, education and federal government markets. Mr. Cupach has over 20 years of experience in the communications and information technology sectors driving revenue growth in enterprise, wholesale and government markets. Before joining Level 3, Mr. Cupach held several diverse customer-facing roles at AT&T and Qwest Communications. Mr. Cupach has a B.A. from Capital University in Columbus, OH.



CRAIG CUPACH

Senior Director –
Research & Education
Government Markets Group



WILLIAM E. SAPP JR.

Director of Business
Development – DoD Sales
Government Markets Group

William Sapp is responsible for providing integrated IT, cloud and network solutions and professional services to DISA and the joint Department of Defense (DoD) agencies within the U.S. federal government including DLA, DIA, DCMA, and the Asia-Pacific region. Prior to joining Level 3, Mr. Sapp served as the managing director of Ultra Criticom, a secure/non-secure video conferencing company. With almost three decades of experience providing IT solutions to the government, Bill Sapp currently serves as Level 3's director of business development, where his vision helps lead the company's growth strategy. Mr. Sapp also served as DoD sales vice president for AT&T Government Solutions, where he was responsible for establishing and maintaining key customer relationships with defense organizations and ensuring high customer satisfaction to his work in all levels. Mr. Sapp is a native of Baltimore, Maryland and received a B.A. in business administration and marketing from Towson University. He serves on the Board of Directors on the Metropolitan Washington USO and has been a member of AFCEA since 1985. Mr. Sapp is married and has three children.

With over 36 years in the telecommunications industry, John Shuttleworth serves as senior director of the Level 3 Government Markets Group's Sales Engineering and Solutions Architecture teams. Mr. Shuttleworth's Sales Engineering team is responsible for pre-sales engineering technical support for all customers and agencies within the Department of Defense, civilian government, the defense industrial base, the intelligence community, and the research and education community. His team of solutions architects are dedicated to the Government Markets Group and are aligned with GMG's strategic capture efforts to identify and develop technical strategy and trends while providing complex technical solutions to government customer. Mr. Shuttleworth fills an international business development/technical advisor role to accelerate growth and extend Level 3 network capabilities around the globe on behalf of its government customers. He began his career at Level 3 in network development and has been in sales engineering since in 2002. Prior to joining Level 3 Communications in 1998, Mr. Shuttleworth held positions at BellSouth, WilTel, Sprint and Comsearch in both the wireline and wireless areas. A native of Western Pennsylvania, Mr. Shuttleworth holds a B.S. from Indiana University of Pennsylvania. Although he has lived in Northern Virginia since the 1980s, he will always be a Pittsburgh sports enthusiast.



JOHN SHUTTLEWORTH

Senior Director –
Sales Engineering &
Solutions Architecture
Government Markets Group



SEANA GILLILAND

Vice President
Federal Program Management
Government Markets Group

As vice president of federal program management, Seana Gilliland is responsible for contract lifecycle management and compliance across all civilian, department of defense and intelligence community contracts. In addition, Ms. Gilliland's team provides project management support for the National Research and Education Networks (NRENs), Regional Optical Networks (RONs) and the top doctoral universities. She manages a diverse team of program and project managers, engineers, technicians and analysts to deliver complex solutions across the entire Level 3 Government Markets customer base. During her 13 years at Level 3, Ms. Gilliland supported various segments as a sales engineer before joining the Government Markets Group within the Offer Management organization. From there she became director of commercial sales and was responsible for complex pricing and proposal management. In addition, her commercial services team developed rates in support of all Federal IDIQ contracts and managed capital expenditures for the Government Markets Group. Prior to joining Level 3, Ms. Gilliland spent six years at MCI (now Verizon Business). Ms. Gilliland holds an undergraduate degree in mathematics from the University of Virginia.